



MIKI

new perspectives
in travel



MIKI TRAVEL

your wholesale travel partner

Miki is one of the leading providers of **wholesale, group and FIT travel programmes**.

We continue to build **profitable relationships** across the entire world of travel with hotels, tour operators and ground service providers.

Our unrivalled buying power enables us to develop new markets, to influence and inform the industry, creating better products and to open up a host of **opportunities**. This delivers **measurable results** to our suppliers and partners alike.

We recognise that everyone that we work with depends on our **integrity, cost-effectiveness, accuracy and reliability**. These are our main areas of focus as we develop a product and service range that gives our partners access to the best wholesale travel portfolio available.

hooked



WITH A CONTINUING INCREASE IN
GLOBAL TRAVEL, OUR INDUSTRY IS
EXPANDING. IT'S AN EXCITING, DYNAMIC
MARKET, AND WE'RE HOOKED!



small world



AS THE WORLD BECOMES
SMALLER MILLIONS OF
PEOPLE DEPEND UPON AN
EFFICIENT AND RELIABLE
TRAVEL INDUSTRY.

For over 30 years we have operated and developed systems that **make the provision of travel programmes easier for our partners**. The data we work with and the systems we provide are among the most effective in the industry, driving our **mutual growth and success**. Managing the opportunities this rapid growth provides and supplying enhanced product options forms the basis of our business. Our company structure is designed to respond effectively to the demands and needs of our partners, with staff dedicated to delivering **the best products on time and at the right price**.

Our network of offices across Europe assists us in developing new relationships, building a unique product range and keeping pace with the ever-changing demands of the modern travel business. Miki selects the best products from the market, ensures that **prices are the most competitive** and removes the burden of research and negotiation from our partners. The key to our success is our lasting and mutually **beneficial relationships** with hotels, ground service providers, tour operators and other suppliers.



flying high



WHAT DOES IT MEAN TO DO BUSINESS WITH AN ORGANISATION THAT IS AN INDUSTRY LEADER? THE BENEFITS ARE WIDE AND VARIED BUT THE KEY OBJECTIVE FOR MIKI IS THAT EVERY ORGANISATION TRADING WITH US WILL PROFIT FROM THE EXPERIENCE.

Attention to detail and customer service are the principal contributors to our success. We are dedicated to providing a **complete and reliable** ground handling service, no matter how large or small, simple or complex a tour may be.

Our account management ethos ensures that, should our partners contact any member of the Miki customer service team, **we already understand** the needs of the partner and the nature of our relationship with them.



Our reputation is built on service that is delivered in a **timely and cost-effective** manner.

At our disposal is Europe's most comprehensive range of travel products and services, which is continually evolving. Miki has a **wealth of experience** in providing the full range of touring services, taking care of the client from the moment they arrive. From excursions, dining, entertainment, cruises, rail and ferry crossings – **the possibilities are endless.**

intelligent mix



MIKI SUCCESSFULLY ORCHESTRATES TRAVEL PROGRAMMES ON BEHALF OF OUR PARTNERS FOR MILLIONS OF TRAVELLERS EVERY YEAR – WORKING WITH A HUGE RANGE OF PRODUCTS TO DELIVER EFFECTIVE RESULTS.

click



OUR GLOBAL INFORMATION NETWORK IS
ONE OF THE BUSIEST IN THE TRAVEL
INDUSTRY. THROUGH OUR SYSTEMS,
OUR PARTNERS ARE A CLICK AWAY
FROM ACCESSING EVERY KIND OF
SERVICE THAT WE OFFER.

Miki is committed to seeking solutions that help our partners offer **exceptional standards of service and choice**, reduced costs, faster transactions and enhanced operational efficiency.

Miki offers a B2B interface using state-of-the-art technology to facilitate reservations for our partners throughout the world.

Our secure, **web-based systems** give our partners **access to a full database** of destinations, product types, images, detailed price breakdown and **availability in seconds**. Our product range includes thousands of hotels with allocation throughout Europe, the Middle East and North Africa. New destinations are continuously being added.

We provide the opportunity for our partners to integrate with us via B2B, white labelling and sub-agent solutions.



your wholesale travel partner

Mikinet

B2B

Client interface

Groups

Ground services

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